



**Patti Cotton**

Executive Coach, Leadership Consultant,  
International Speaker

## Facilitating Successful Change for Leaders, Executives, and Teams

**In a dynamic and ever-changing world, traditional leadership skills are challenged to rise to new levels.** Patti Cotton serves as thought partner and coach to C-level executives, senior-level managers, and other key decision-makers and their teams, that are ready to step into more of their potential in order to meet current and future demands.

Facilitating change on the personal, group, and organizational levels, Patti's coaching approach is comprised of a blend of proven methodologies that successfully support the four main reasons that executives and their organizations engage her:

**Development** –facilitating personal leadership growth in order to achieve short- and long-term personal goals.

**Performance** – focusing more broadly on enhancing an executive's effectiveness in a present role, to better meet short- and long-term organizational goals.

**Skills** – focusing on an executive's specified current task to meet a current or future responsibility more effectively, such as presentation and negotiation skills, delegating, or other targeted skills.

**The Executive's Agenda** – focusing on the executive's larger work, legacy, or other specific, personal agenda.

Some specific focus areas within these four categories include:

- Behavior
- Communication
- Confidence
- Conflict Management
- Culture
- Motivation
- Performance
- Presence
- Leadership Development
- Resiliency
- Transitions
- Teamwork and Collaboration
- Women's Leadership Development

  
**Patti Cotton**  
Inspire. Influence. Impact.

**FOR MORE  
INFORMATION:**

**PATTI COTTON, MA, MAOD, PCC**

2263 El Capitan Drive, Riverside, CA 92506

Mobile office: 909.229.4420

Email: [patti@patticotton.com](mailto:patti@patticotton.com)

# Coaching Biography



## Patti Cotton

Executive Coach, Leadership Consultant, Speaker

### COACHING AND LEADERSHIP EXPERTISE

Patti Cotton's success as a leadership and executive coach, trainer, facilitator and consultant draws from more than twenty-five years in leadership roles, stateside and abroad, in the areas of diplomatic relations, and corporate non-profit and for-profit administration. Her seasoned experience in leading and managing teams and people allows Patti to bring a real-time richness and cultural understanding to her coaching partnerships, and serves her well in delivering executive coaching, leadership development and learning; team development and performance; and change management.

Patti specializes in leadership development, conflict management, and sustainable change. She utilizes a variety of assessments with her clients and their teams such as the Social and Emotional Intelligence Profile, Conflict Dynamic Profile, and the Immunity to Change Map. Patti is a guest instructor for graduate programs in coaching for advanced coaching methodologies; and in business, for conflict management and mediation.

Patti's coaching style is strategic, intuitive, and results-oriented. She utilizes evidence-based processes and methodologies to help her clients reach their goals successfully. Patti holds firm to the philosophy that "personal change precedes organizational change," and she is passionately committed to helping her clients step into their desired level of performance and potential.

### RELATED EDUCATION AND BUSINESS EXPERIENCE

Patti is a member of and a Professional Certified Coach through the International Coach Federation (ICF). She holds a master's degree from Fielding Graduate University in Organizational Management and Development, and a master's degree from La Sierra University in English Literature. She has a year-long graduate certification in evidence-based coaching from Fielding Graduate University, a training certificate in Immunity to Change advanced coaching methodology through Harvard University, and is a certified mediator for the State of California.

### SOME OF PATTI'S EXECUTIVE COACHING AND CONSULTING ORGANIZATIONAL WORK INCLUDES ENTITIES AND PROFESSIONALS FROM THE FOLLOWING:

Harvard University • Coca-Cola • Sysco Food Services of Canada • Edward Jones • Morgan Stanley • Fielding Graduate University • Fehr & Peers • Raimi Associates • Girl Scouts of America • Loma Linda University Medical Center • Reach Out • OPARC • Center for Career Transitions – Chicago • Inland Empire Women's Business Center • the City of San Bernardino • and the City of Riverside



**FOR MORE  
INFORMATION:**

**PATTI COTTON, MA, MAOD, PCC**

2263 El Capitan Drive, Riverside, CA 92506

Mobile office: 909.229.4420

Email: [patti@patticotton.com](mailto:patti@patticotton.com)